# Quest

## **Quest Services**

Accelerate your business outcomes with our proprietary software and domain expertise.

Implementing new technology requires a flexible solution — a combination of software, services and domain expertise — to ensure that its value is realized and maximized for long-term benefits. Finding time to innovate is difficult. Your business has to adapt to technology changes while improving competitiveness, enhancing customer satisfaction and increasing profitability.

Choosing the appropriate software to meet your business goals is only half the answer. Quest provides service expertise to position you for success across all of our software solution areas: Database Management, Data Protection, Endpoint Systems Management, Microsoft Platform Management and Performance Monitoring. And we help you reach your desired business outcomes — faster — through our extensive portfolio of adoption services, deployment services and software-enabled services (SeS).

Quest adoption services ensure that your solution doesn't become underused or even unused. Unless your employees know how to extract value, your IT projects are unlikely to be successful. With our Quick Start and Enablement Services, we make sure your IT staff is effectively using your solution to its maximum potential.

Avoid complicated, disruptive and costly issues when deploying a new solution. Quest deployment services, such as our Remote Implementation Services, Configuration Services and Health Check Services, ensure that your solution is quickly installed, properly configured and running optimally to avoid costly downtime.

When in-house resources or skill sets are limited or unavailable, you can depend on our software-enabled services to accelerate your most mission-critical and complex business needs. Our holistic



### QUEST'S SOLUTIONS PORTFOLIO:

- Database Development and Management solution is the topranked ISV and backed by more than 4 million data professionals.
- Microsoft Platform Management portfolio is used by more than 180 million accounts globally.
- Data Protection portfolio is employed by more than 70,000 organizations worldwide.
- Endpoint Systems Management portfolio is used by more than 10,000 customers worldwide.

#### **BENEFITS:**

- · Experience faster time to value
- Get help customizing a solution to meet your unique business needs
- Quickly and properly deploy your solution
- · Reduce risk and uncertainty
- Overcome internal resource constraints

"Quest allows us to do more with less. I don't need to spend additional money on infrastructure because they support us as if they're part of our team. Quest knows my business and company."

Jennifer Torlone, Senior Director, Technology and Information Services Amerijet International discovery, planning and migration services are mapped to your business requirements to reduce complexity, demands on your IT staff and costs.

#### THE QUEST SERVICES DIFFERENCE

- Proprietary products: Quest Services combines the strengths of our proprietary software, tools and domain expertise to simplify and automate service delivery, lower risk and increase time to value for your business.
- Domain experts: Effective solutions built around Quest software products are the result of more than technology they're driven by the experience, skills and proven deployment methodology that are applied to your organization's unique needs. Whether you have an experienced IT staff or no staff at all, we understand the demands you face and provide the right assistance to keep up with your evolving business challenges.
- Trusted advisors: Our consultants take the time to understand your business and provide industry standards and technology guidance to deliver solutions that achieve your desired outcomes. We provide a framework and methodology to make the unpredictable predictable.
- Stress-free engagements: We take the guesswork out of deploying technology.
  Because IT project planning, facilitation and implementation can be complex, our world-class services help you complete projects on time and on budget without disrupting your business operations or user productivity.

Accelerated return on investment:
Rapidly adopt new technology and set your organization up for success with our expert planning and implementation that accelerates the return on your investment. Our experts help you quickly drive new systems into production while ensuring that your IT team is ready to utilize all the new features and benefits.

Contact your sales representative or visit our Quest Services page to view our full line of services.

#### **ABOUT QUEST**

Quest helps our customers reduce tedious administration tasks so they can focus on the innovation necessary for their businesses to grow. Quest® solutions are scalable, affordable and simple to use, and they deliver unmatched efficiency and productivity. Combined with Quest's invitation to the global community to be a part of its innovation, as well as our firm commitment to ensuring customer satisfaction, Quest will continue to accelerate the delivery of the most comprehensive solutions for Azure cloud management, SaaS, security, workforce mobility and data-driven insight.

